

Proceedings of the pre-Bid Conference on the Shillong Wi-Fi Project

Date: 11th August 2007;

Time: 11.00 AM

Points raised by several members present were as follows. The responses/decisions are in italics:

1. Hughes Comm I Ltd

- a. Pg 8, item 7: Ambient temperature range of 50 C to +600C. *Secretary IT clarified that it was a typographical error which should have read as 5 degrees C to 60 degrees C.*
- b. Regarding Presentation dates; *Secretary IT informed the house that this shall be announced at a Later stage.*
- c. Regarding Revenue/ Business model- *Secretary IT informed the house that the vendor is to set up their own kiosks.*

2. Dlink India Ltd

- a. Who should be responsible for the security & overall function of hardware, etc? - *Party that wins the bid should be overall responsible*
- b. Whether Consortium is allowed. If so, whose credentials shall be considered? - *Party taking up the RFP. (Lead partner). Tie up should have been made before RFP issued.*
- c. Pg 9; Doubt on Tmobile & iPass – *These were given as examples, e.g., devices used by foreign tourists*

3. TCIL/BSNL

- a. Installation cost, security etc - *to be taken care of by vendor*
- b. Scalability: - *value added services, radius, pre-paid & post paid users later, etc*
- c. No of users at a time: What is the Minimum? – *IT Deptt shall instead define maximum users expected per zone, along with maximum bandwidth. Regarding the concurrent user limits, the maximum number of concurrent users per hotzone shall be 50. The expansion support shall be 200 concurrent users per hotzone. The minimum bandwidth to start with shall be 1 Mbps.*
- d. Regarding Oversubscription rates- *after payment model starts*
- e. What is the Unit cost – *bandwidth per unit.*

4. Tulip IT Services

- a. What is the No. of concurrent users? – *to work out Total no. of users at maximum bandwidth (Refer 3.c above)*
- b. Help desk- is the CRM s/w part of RFP? – *Vendors are to work out their own system of user assistance*
- c. Regarding Core business processes- *after scaling with value added service. System should be ready for this. Project to be reassessed after 6 months to 1 year.*

- d. Pg 10, 20i: Why only ESSID?- *There shall be open specs*
 - e. Pg 13,vi.i: non-SNMP devices? – *should be compatible.*
5. Six sigma educom
- a. When revenue model starts, will the revenue be collected later by the vendor? – *yes*
 - b. Pg 3, point 6, Regarding repair centre- *it is upto vendor to repair or replace, as long as uptime is maintained.*
 - c. Regarding the form of Security Deposit: - *by Demand Draft*
 - d. Extension of time: Site survey required. –*The last date for receiving bids shall be extended to 27.08.2007.*
6. HCL Comnet Ltd.
- a. Pg 7 Specs of h/w not mentioned. (item 4) – *These are open specs, to avoid being vendor-specific*
 - b. Extension of time: Site survey required. – *Since this is a Fast track project, there shall be no extension of time.*

The meeting concluded with the Secretary IT summing up with the following points:

- a. Even if a vendor has scored a high S_T , another vendor may be considered with higher $t \times S_t$ score. For a final decision, a presentation may be required to choose between 2-3 vendors
- b. After 2 years, Govt to decide what to do with the project.
- c. Since Govt is paying for CAPEX & OPEX, therefore ownership is with the Govt.
- d. The areas of coverage are Barabazar/Jaiaw, Police Bazar, Sectt Hill, Don Bosco/Laitumkhrah & Laban.

Memo No. ITR. 16/2007/124-A,

Dated Shillong the 17th August 2007

Copy to:

1. Addl. CS i/c IT Dept., Govt. of Meghalaya – for kind information
2. Comm. & Secy., IT Dept., Govt. of Meghalaya – for kind information
3. All members present – with an advanced copy by e-mail, for info & n/a
4. SIO, NIC, Meghalaya State Unit – to place a copy in the IT Deptt webpage

(D.P.Wahlang, IAS)
Secretary,
Information Technology Department
Government of Meghalaya, Shillong